



Report to Council

Report Number: TP-02-2024

Subject: Purchase five new 1500 pick-ups

Prepared by: Joanne Bougie-Normand, assistant to the Public Works Director

Revised by: Hugo Pouliot, Public Works Deputy Director

Reviewed by: Marc Legault, Public Works Director

Reviewed by: Josée Brizard, Chief Administrative Officer/Clerk

Reviewed by: Nadia Knebel, Treasurer

Date of the meeting: January 29, 2024

Context

Purchase of five new full-size pick-up trucks is included in the 2024 Municipal Budget to replace them as follows:


- Roads -2 pick-ups to replace the 2012 Silverado ID 6025 and 2018 Silverado ID 6052.
- Environment 1 pick-up to replace 2010 Sierra ID 6050.
- By-Law – 1 pick-up to replace 2017 RAM ID 6059.
- Fire – 1 pick-up

Report

The Tender Road-01-2024 has been posted on Bids & Tenders platform, on municipal website and by invitations to 9 dealers. We received 7 bids. (Please refer to Annex A – page 2).

I recommend the bids from Surgenor Chevrolet Buick GMC Cadillac since the delivery is within 90 days compared to the first lowest bidder is 140 days. One dealer's bids were rejected since he did not meet our requirements. The Director of Planning, Fire Chief, and Env. Infrastructure Manager recommend accepting the bid as well.

Financial Considerations

Description	(5) pick-up trucks
Purchase of (5) pick-ups	\$266,605.00
13% HST	<u>\$34,658.65</u>
Total cost of equipment w/13% HST	\$301,263.65
	
Price of 5 pick-ups, 13% HST removed	\$266,605.00
Non-refundable part of HST	<u>\$4,692.25</u>
Total price of equipment to municipality (A)	\$271,297.25
Amount budgeted in 2024 budget	\$335,375.00
Remaining balance after purchases	<u><u>(\$64,077.75)</u></u>

The breakdown per department is in the Annex A – page 2

G/L accounts:

Roads: N-4000-8054-7500

Environment: N-5800-8054-7500

By-Law: N-3210-8054-7500

Fire: N-3000-8054-7500

Recommendation

Be it resolved that the Council accepts the report TP-02-2024 presented by the Public Works Director and the tender from Surgenor Chevrolet Buick GMC Cadillac be accepted for the purchase five new pick-up truck for the total sum of \$ 266,605.00 plus taxes as per the specifications in Tender Road-01-2024.

Purchase Policy – F-2016-03

As per section 6.5.2 - Request for Tender

- A Department Head or Designate shall not purchase goods or services exceeding \$50,000.00 without requesting and obtaining sealed tenders unless specifically authorized by Council resolution to do otherwise. A least three (3) bids shall be obtained whenever possible.

Attachments

Annexe A – Result of bids

Tender closing date: January 26, 2024, at 11:00							PAGE 1 OF 2
Description: Five New 2023 or 2024 Full Size Pick-up Trucks							
Tender: Road-01-2024							
ANNEXE - A							
Dealers - Bids received	First pick-up	Second Pick-up	Trade-in - 2018 Silverado	Third Pick-up	Fourth Pick-up	Fifth Pick-up	
						Fire pick-up truck instead of a SUV .	
	<i>Price</i>	<i>Price</i>	<i>Price</i>	<i>Price</i>	<i>Price</i>	<i>Price</i>	
Laplante Chevrolet Buick GMC - Hawk.	\$ 52,702.72	\$ 52,702.72	\$ 4,500.00	\$ 52,702.22	\$ 52,702.72	\$ 52,579.72	
Model	2024 SILVERADO	2024 SILVERADO		2024 SILVERADO	2024 SILVERADO	2024 SILVERADO	
Embrun Ford	\$ 62,224.00	\$ 62,224.00	\$ 2,500.00	\$ 62,224.00	\$ 62,224.00	\$ 62,224.00	
Model	F-150	F-150		F-150	F-150	F-150	
Rockland Ford Sales Ltd.	rejected	rejected		rejected	rejected	rejected	
Model	They did meet our requirements for V8.						
Laplante, Chrysler Dodge RAM Jeep-Emb	\$ 59,096.75	\$ 67,805.45	\$ 11,000.00	\$ 65,338.45	n/a	n/a	
Model	2024 RAM 1500	2024 RAM 1500		2024 RAM 1500			
Bélanger, Chrysler,Dodge Jeep Inc. -Rock	\$ 59,031.00	\$ 59,031.00	\$ 7,000.00	\$ 59,031.00	\$ 56,031.00	n/a	
Model	2024 RAM 1500	2024 RAM 1500		2024 RAM 1500	2024 RAM 1500		
Blue Mountain Chrysler Ltd.	\$ 66,385.00	\$ 66,385.00	\$ 1,500.00	\$ 66,385.00	\$ 66,385.00	\$ 61,557.00	
Model	2024 RAM 1500	2024 RAM 1500		2024 RAM 1500	2024 RAM 1500	2024 RAM 1500	

Tender closing date: January 26, 2024, at 11:00							PAGE 2 OF 2
Description: Five New 2023 or 2024 Full Size Pick-up Trucks							
Tender: Road-01-2024							
Dealers - Bids received	First Pick-up	Second Pick-up	Trade-in - 2018 Silverado	Third Pick-up	Fourth Pick-up	Fifth Pick-up	
	Price	Price	Price	Price	Price	Price	
Surgenor Chev Buick GMC Cadillac	\$ 53,265.00	\$ 53,265.00	N/A	\$ 53,265.00	\$ 53,265.00	\$ 53,545.00	
	Model 2024 SILVERAD	2024 SILVERADO		2024 SILVERADC	2024 SILVERADC	2024 SILVERADO	
2445612 Ontario Inc.							
	Model \$ 57,215.00	\$ 57,660.00	N/A	\$ 58,265.00	\$ 57,404.00	N/A	
	2024 RAM 1500	2024 RAM 1500		2024 RAM 1500	2024 RAM 1500		
Finacial Considerations							
Pick-ups	Road -1 ID6025 PICK-UP	Road - 1 ID 6052 PICK-UP	TRADE-IN 2018 Silverado	Environment - 1 ID6050 PICK-UP	By-Law - 1 ID6059 PICK-UP	Fire -1 PICK-UP	Total
Price of 5 Pick-ups with 13% HST	\$ 60,189.45	\$ 60,189.45		\$ 60,189.45	\$ 60,189.45	\$ 60,505.85	\$ 301,263.65
Price of pick-ups, 13% HST removed	\$ 53,265.00	\$ 53,265.00		\$ 53,265.00	\$ 53,265.00	\$ 53,545.00	\$ 266,605.00
Price, pre-tax	\$ 53,265.00	\$ 53,265.00		\$ 53,265.00	\$ 53,265.00	\$ 53,545.00	\$ 266,605.00
Non-refundable portion of HST	\$ 937.46	\$ 937.46		\$ 937.46	\$ 937.46	\$ 942.39	\$ 4,692.23
Total price of truck to municipality	\$ 54,202.46	\$ 54,202.46		\$ 54,202.46	\$ 54,202.46	\$ 54,487.39	\$ 271,297.23
Budget 2024	\$ 59,000.00	\$ 59,000.00		\$ 60,000.00	\$ 60,000.00	\$ 97,375.00	\$ 335,375.00
Remaining amount available:	\$ (4,797.54)	\$ (4,797.54)	no trade-in	\$ (5,797.54)	\$ (5,797.54)	\$ (42,887.61)	\$ (64,077.77)